RECEIVED FEB 2 5 2009

UTAH STATE NSURANCE DEPT.

M. GALE LEMMON #4363 Assistant Attorney General MARK L. SHURTLEFF #4666 Attorney General Attorneys for Utah Insurance Department State Office Building, Room 3110 Salt Lake City, UT 84114 Telephone (801) 538-3872

RECEIVED

MAR 2 3 2009

UTAH STATE INSURANCE DEPT

BEFORE THE INSURANCE COMMISSIONER OF THE STATE OF UTAH

COMPLAINANT:

UTAH INSURANCE DEPARTMENT

RESPONDENT:

ROSS ERWIN GOODMAN
2113 Revere Way
Eagle Mountain, UT 84005
License No. 298516

STIPULATION & ORDER

Docket No. 2009-029 LC

Enf. Case No. <u>2339</u>

RECEIVED

MAR Z 3 2009

UTAH STATE INSURANCE DEPT

STIPULATION

- 1. Respondent, Ross Erwin Goodman, is a licensed resident insurance agent in the State of Utah, holding License No. 298516.
 - 2. Respondent stipulates with the Complainant, Utah Insurance Department, as follows:
- a. If a hearing were held, witnesses called by the Complainant could offer and introduce evidence that would support the Findings of Fact herein;
 - b. Respondent admits the Findings of Fact and Conclusions made therefrom;
- c. Respondent stipulates to the summary entry of the Order herein which shall be in lieu of other administrative proceedings by Complainant in this matter; and

d. Respondent and Complainant have negotiated the terms of the Order entered herein and Respondent agrees to its entry and further agrees to be bound by all its terms.

3. Respondent is aware of his right to a hearing at which he may be represented by counsel, present evidence and cross-examine witnesses. Respondent has irrevocably waived his right to such hearing and to any appeal related thereto.

4. Respondent admits the jurisdiction of the State of Utah Insurance Commissioner as to all matters herein.

5. Respondent is acting herein free from any duress or coercion of any kind or nature, having been advised fully as to his rights set forth herein.

6. Respondent acknowledges that the issuance of this Order by the Commissioner is solely for the purpose of disposition of the matter entitled herein.

DATED this 22 day of FEBRUARY, 2009.

ROSS ERWIN GOODMAN

UT AH INSURANCE DEPARTMENT
M. Gale Lemmon, Assistant Attorney General

Based upon the foregoing Stipulation and information in the file, the Presiding Officer makes the following Findings of Fact:

FINDINGS OF FACT

- 1. On or about December 1, 2008, Respondent posted a classified advertisement on KSL.com soliciting applications for life insurance.
- 2. Said advertisement offered a "free \$40.00 gift card to a restaurant of your choice if you fill out an application with our company."

3. Said advertisement also stated "Largest Life Insurance Company in the WORLD!", and "Best prices – Won't be beat", when neither statement was true.

Based upon the foregoing Stipulation and Findings of Fact, the Presiding Officer enters the following Conclusions of Law:

CONCLUSIONS OF LAW

- 1. In offering a \$40.00 gift card for filling out an application for life insurance,
 Respondent violated Utah Code Annotated § 31A-23a-402(a)(i), and Utah Administrative Code
 Rule R590-154-11.A.
- 2. In making statement in his advertisement which were not true, Respondent violated Utah Code Annotated § 31A-23a-402(1)(a)(i) and Utah Administrative Code Rule R590-130-6.B.

Based upon the foregoing Stipulation, Findings of Fact and Conclusions of Law, the Presiding Officer herewith enters the following Order:

ORDER

IT IS HEREBY ORDERED:

- 1. Respondent is assessed an administrative forfeiture in the amount of \$500.00, to be paid within 30 days of the date of this Order.
- 2. Respondent's insurance agent's license is placed on probation for a period of 12 months beginning with the date of this Order. The terms of probation are that Respondent shall pay the forfeiture assessed herein in a timely manner and shall have no further violations of the Utah Insurance Code or Rules or of any order of the commissioner.

NOTIFICATION

Respondent is hereby notified that failure to abide by the terms of this Order may subject you to further penalties, including additional forfeitures of up to \$5,000.00 per violation and the suspension or revocation of your license, and the filing of an action to enforce this Order in the District Court, which may impose penalties of up to \$10,000.00 per day for continued violation.

You are further notified that other jurisdictions in which you may be licensed may require that you report this action to them.

D. KENT MICHIE INSURANCE COMMISSIONER

MARK E. KLEINFIELD, Esq.

Administrative Law Judge

Utah Insurance Department

State Office Building, Room 3110

Salt Lake City, Utah 84114

Telephone (801) 538-3800

UTAH Invoice

Printed Date: February 25, 2009

Invoice Date: February 25, 2009

Balance Due: \$

\$500.00

Due Date:

March 23, 2009

Invoice ID:

406047

GOODMAN ROSS ERWIN PRIMERICA FINANCIAL SERVICES 814 NORTH 2800 WEST LINDON UT 84042

Item Description

Monetary Penalty Individual

Amount

\$500.00

Original Amount Due

\$500.00

RECEIVED

MAR 23 2009

UTAH STATE OF THE STA

OSIGNIA MILO

UTAH Invoice

Printed Date: February 25, 2009

Invoice Date: February 25, 2009

Balance Due: \$500.00

Due Date: March 23, 2009

Invoice ID: 406047

Make checks payable to: Utah Insurance Department

Send payment to:

Utah Insurance Department 3110 State Office Building Salt Lake City, UT 84114-6901

CERTIFICATE OF MAILING

I do hereby certify that on this date I mailed, by regular mail, postage prepaid a true and correct copy of the attached:

STIPULATION & ORDER

To the following:

Ross Erwin Goodwin 2113 Revere Way Eagle Mountain, Utah 84005

DATED this 25th day of February, 2009.

Linda/Hardy

Court Clerk

Utah Department of Insurance State Office Building, Room 3110 Salt Lake City, UT 84114-6901

INSURANCE SUR STATE OFFICE BUG SLC: UT 84114

TEPHINE I.D.A

89854892

ERMI #

898069898548982

UISA

SALE

IHV: 1 9ATCH: 2007.25

TIM: 13:23:03

MIE: NR 23, 09

AUTH NO: 02760B

\$500.00

TOTAL MES SOUTH

I NEVER TO PAY NEVER TOTAL APOINT ARAT VASTO F (RELL OCER)

Inv 406047

STATE OF UTAH INSURANCE DEPARTI	ENT
---------------------------------	-----

RECEIPT

State Office Building - Room 3110

Salt Lake City, Utah 84114

Date: 31231200925850

Amount Received:

License No.:

Received by:

□ Check

Cash

Credit Card